

European Breakout List - Early 2016

Early Stage

- **Aire**
 - <http://aire.io/>
 - London
 - Repeat Founders
 - High activity market
- **Countly**
 - <https://count.ly/>
 - London and Istanbul
 - Strong engineering culture
 - Strong traction with open source product
 - Strong early revenue traction with enterprise customers
- **Cronofy**
 - <https://www.cronofy.com/>
 - London
 - Repeat CEO with domain knowledge
 - Strong networks
 - Product is central to customers workflow
- **Elevaate**
 - <http://elevaate.com/>
 - Lincolnshire, London
 - Repeat entrepreneurs with exit in the domain
- **MagicPony**
 - <http://www.magicpony.technology/>
 - London
 - Strong technical team
 - High activity market
- **Mapillary**
 - <http://www.mapillary.com/>
 - Malmo
 - Massively experienced team in their domain
- **OTA Insight**
 - <http://otainsight.com/>
 - London, Gent
 - Strong technical and business team
 - High activity market
 - Very strong traction
- **Panaseer**
 - <https://www.panaseer.com/>
 - London
 - Very experienced security team
- **Revolut**
 - <https://revolut.com/>
 - London

- Strong growth
- Experienced FX team
- **StackHut**
 - <http://stackhut.com/#/>
 - London
 - Serial founders
 - Strong engineering culture
 - Very well networked (strong set of angels from SF, Seattle and London)
- **StrataJet**
 - <http://stratajet.com/>
 - London
 - Very well networked in Europe and the US
 - High activity market
 - Strong culture
- **Tractable**
 - <http://tractable.io/>
 - London
 - Very strong engineering culture
 - High activity market
- **Unbabel**
 - <https://unbabel.com/>
 - Lisbon
 - Great engineering culture
- **WeaveWorks**
 - <http://weave.works/>
 - London
 - Team
 - High activity market

Mid-Stage

- **Algolia**
 - <https://www.algolia.com/>
 - Paris
 - Growth
- **Algomi**
 - <http://www.algomi.com>
 - London
 - Fast expansion into global banking sector
 - Team
- **Blockchain**
 - <https://www.blockchain.com/>
 - London
 - Growth
 - High activity market and traction
- **Catawiki**
 - <https://www.catawiki.com/>
 - Assen/Amsterdam

- Traction
- **CartoDB**
 - <https://cartodb.com/>
 - Madrid
 - Impressive tech culture
- **Credit Benchmark**
 - <http://www.credit-benchmark.com/>
 - London
 - Growth
 - Team
- **Citymapper**
 - <https://citymapper.com/>
 - London
 - Growth and engagement
 - Category leader in mobile transportation
- **ClusterHQ**
 - <https://clusterhq.com/>
 - Bristol
 - High action market
 - Growth and technology
- **Conversocial**
 - <http://www.conversocial.com/>
 - London
 - Very fast growth into the US from Europe
 - Team
- **Darktrace**
 - <http://darktrace.com/>
 - Cambridge/London
 - Serial team backed by Mike Lynch (Autonomy)
 - High activity market
- **Deliveroo**
 - <https://deliveroo.co.uk/>
 - London
 - Hyper expansion into new countries around the world
 - Team
 - Network
- **Doctolib**
 - <https://doctolib.fr/>
 - Paris
 - Very fast direct sales-led growth in France
 - Young but experienced team (ex-La Fourchette)
- **The Food Assembly**
 - Paris
 - <https://thefoodassembly.com/en>
 - Organic growth
 - Unique model in the sharing economy
- **GoCardless**
 - <https://gocardless.com/>

- London
- Team
- Growth
- Strong engineering culture
- **GoEuro**
 - <http://www.goeuro.co.uk/>
 - Berlin
 - Team
 - Growth
 - High activity market
- **Happn**
 - www.happn.com
 - Paris
 - Growth
 - Monetisation
- **Improbable.io**
 - <http://improbable.io/>
 - London
 - Extremely strong team
 - Highly technical (backed by a16z)
- **Intercom**
 - <https://www.intercom.io/>
 - Dublin
 - Team
 - Growth
 - Highly networked
- **KnCMiner**
 - <http://www.kncminer.com/>
 - Stockholm
 - High activity market
 - Growth
- **Lyst**
 - <http://www.lyst.com/>
 - London
 - Strong engineering culture
 - Team
 - Growth
- **NewVoiceMedia**
 - <http://www.newvoicemedia.com/>
 - London
 - Market leader in their category
 - Growth
- **MoveGuides**
 - <https://www.moveguides.com/>
 - London
 - Team
- **Onfido**
 - <https://onfido.com/>

- London
- Team
- High activity market
- Very strong growth
- **OpenGamma**
 - <http://www.opengamma.com/>
 - London
 - Team
 - Traction
 - Technology
- **Property Partner**
 - <https://www.propertypartner.co>
 - London
 - Very strong growth
 - Large market
- **TalkDesk**
 - <https://www.talkdesk.com/>
 - Lisbon/San Francisco
 - Very strong growth
 - Huge market
- **Typeform**
 - <http://www.typeform.com/>
 - Barcelona
 - High bar for product and design
 - Traction
- **Wallapop**
 - <http://uk.wallapop.com/>
 - Barcelona
 - Hyper growth in Spain
- **Workable**
 - <https://workable.com/>
 - Athens
 - Amazing product culture
 - Strong growth focus
- **Yieldify**
 - <http://www.yieldify.com/>
 - London
 - Aggressive sales growth globally
 - Traction

Later Stage

- **Adyen**
 - www.adyen.com
 - Amsterdam
 - Fast and profitable growth at scale
 - Category leader in payment
 - Experienced team of repeat entrepreneurs

- **BlaBlaCar**
 - <https://www.blablacar.com>
 - Paris
 - Excellent execution and international scaling
 - Category leader in mid/long distance transportation
- **ElasticSearch**
 - Amsterdam and SF
 - <https://www.elastic.co/>
 - Team
 - Growth
 - High engineering bar
- **FundingCircle**
 - <https://www.fundingcircle.com/uk/>
 - London
 - Team
 - High activity market
- **HelloFresh**
 - <https://www.hellofresh.com/>
 - Berlin, NYC
 - Hyper growth
 - Crown jewel in Rocket empire
- **Klarna**
 - <https://www.klarna.com/uk>
 - Stockholm
 - Team
 - Traction
 - High activity market
- **Qubit**
 - <http://www.qubit.com/>
 - London
 - Team - all ex Googlers
 - Traction
- **Secret Escapes**
 - <https://www.secretescapes.com>
 - Stockholm & London
 - Serial team
 - Traction
 - Engineering culture
- **Spotify**
 - <https://www.spotify.com>
 - Stockholm & London
 - Serial team
 - Traction
 - Engineering culture
- **Transferwise**
 - <https://transferwise.com/>
 - London
 - High bar for talent and strong engineering, marketing and product culture

- Traction
- **Trustpilot**
 - <https://uk.trustpilot.com/>
 - Copenhagen, London, NYC
 - Central in high activity market (ecommerce)
 - Strong work culture led by CEO
- **WirKaufenDeinAuto**
 - <http://www.wirkaufendeinauto.de/>
 - Berlin
 - Hyper growth
- **WorldRemit**
 - <http://www.worldremit.com>
 - London
 - Team
 - Hyper growth

Other (teams within companies, large corporates, weird outfits)

- Facebook AI Lab
 - <https://research.facebook.com/ai>
 - London / Paris
- DeepMind (Google)
 - <http://deepmind.com/>
 - London/Cambridge